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## **David frydlinger (author of getting to we)**

David Frydlinger is the author of Getting to We (3.67 avg rating, 3 ratings, 0 reviews, published 2013)  
and Getting to We (0.0 avg rating, David Frydlinger

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## **Getting to we j nyden**

they are profiled in my third book, Getting to We: Negotiating Agreements for Highly Collaborative  
Relationships. Getting to We is a book about negotiating,

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my guests yesterday on Talking Logistics were Kate Vitasek, We: Negotiating Agreements for Highly to We, Kate and Jeanette (and co-author David

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